



**PT RADIANT UTAMA
INTERINSKO Tbk**

PUBLIC EXPOSE

**Gran Mahakam Hotel
Jakarta, 28 Juni 2011**



TODAY'S AGENDA

- 1. COMPANY IN BRIEF**
- 2. 1Q11 PERFORMANCE**
- 3. STRATEGY & PROJECTIONS**
- 4. Q & A**



COMPANY IN BRIEF

- ➔ Established in 1984 and started its business in technical inspection for oil & gas industry.
- ➔ The company expand and grow from its initial business by providing supporting services for the energy industry and serve various services to cater every need of our onshore and offshore customers in the industry.
- ➔ In 2006 the company become a public company and listed its shares in Indonesia Stock Exchange under stock code: RUIS.
- ➔ In 2008, the company enter upstream business by acquiring Radiant Bukit Barisan which has 51% participating interest in South West Bukit Barisan oil & gas block in West Sumatera
- ➔ In 2010, consortium between PT Supraco Indonesia, Origin Energy, and Tata Power was awarded a geothermal concession in North Sumatra
- ➔ ISO 9001, ISO 14001 and OHSAS 18001 certification, show company strong commitment on quality, safety and environment

PRODUCT & SERVICE PROFILE



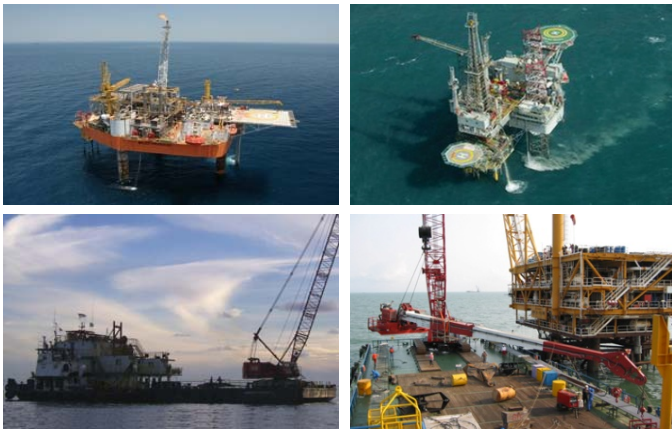
Inspection & Certification



**Oil & Gas
Concession**



Operation Support Services

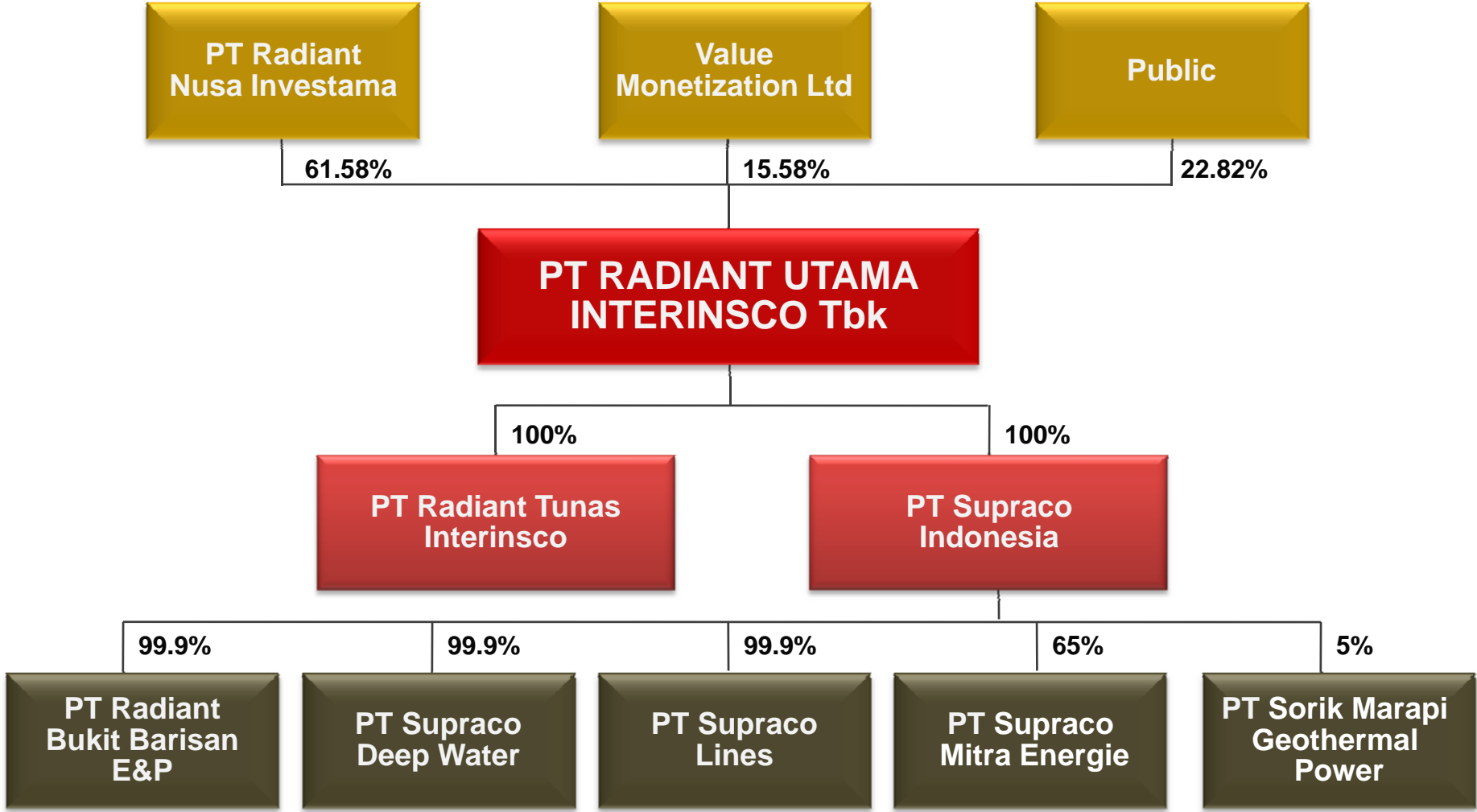


Offshore Services



Other Services

COMPANY STRUCTURE



CLIENTS



Santos



ConocoPhillips



PetroChina



P.T. Citra Tubindo Tbk.



Schlumberger

vetcogray



ExxonMobil



MEDCOENERGI

PARTNERS

Transocean

Energy Crane International

Physical Acoustic Malaysia Sdn, Bhd

Global Process Systems (GPS)

Oilfield Technical Inspection Sdn. Bhd.

AIB-Vincotte S.A.

Inspection Company of Korea (INCOK)

ERA Technology

TISCHUK International

Q.R. Sdn., Berhad

Quartis Ltd.

SICA

Weatherford Pipeline & Speciality Services

Enermech

TODAY'S AGENDA

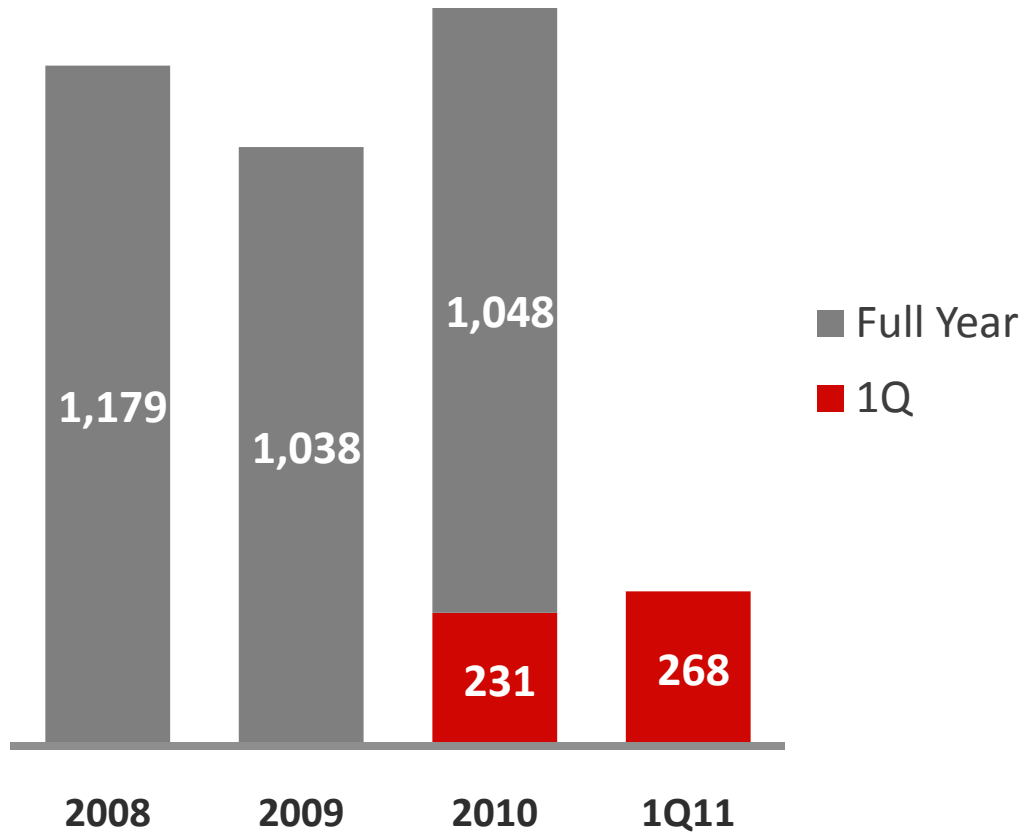
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KEY FINANCIAL HIGHLIGHT

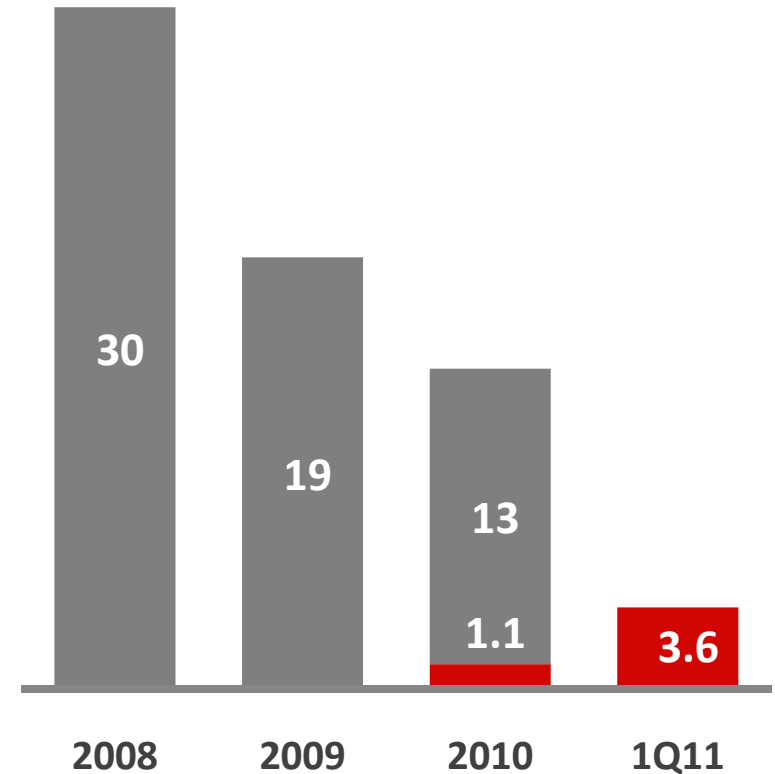
REVENUE

Rp billion



NET PROFIT

Rp billion

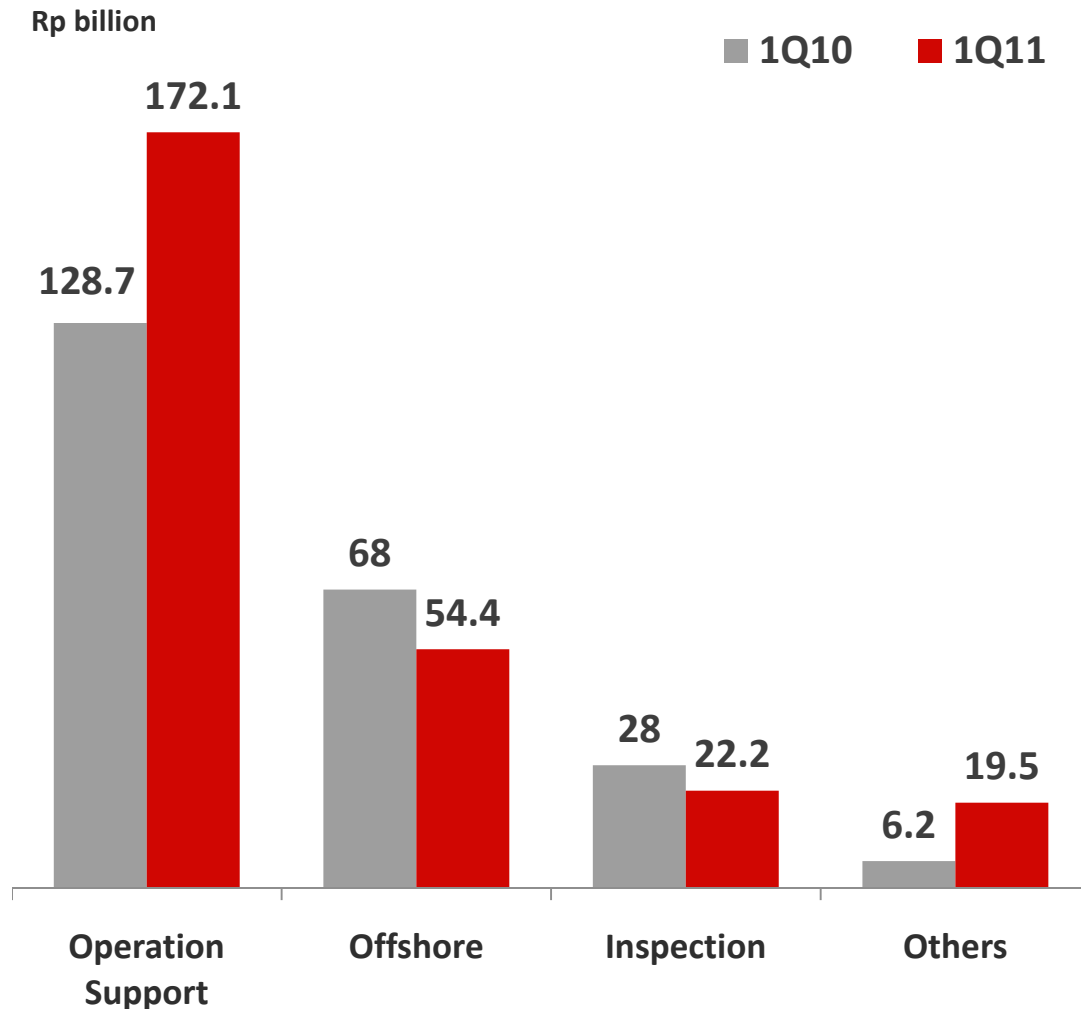


1Q11 FINANCIAL SUMMARY

- ➔ Revenue increased 16.2 % to Rp 268.2 billion
- ➔ Gross profit increased 36.4% to Rp 31.2 billion
- ➔ Operating profit increased 63.8% to Rp 12.1 billion
- ➔ Net profit increased 224.9% to Rp 3.6 billion
- ➔ Increase profits due to :
 - Higher sales
 - Increase in oil & gas price has positively affected our business

Year End	1Q10	1Q11	Change
31-Dec	Rp billion	Rp billion	(%)
Revenue	230.9	268.2	16.2
COGS	(208.0)	(237.0)	13.9
Gross profit	22.9	31.2	36.4
Op. expenses	(15.5)	(19.1)	23.3
Operating profit	7.4	12.1	63.8
Net profit	1.1	3.6	224.9
EPS (Rp)	1.4	4.7	224.9
Gross margin (%)	9.9	11.6	1.7
Operating margin (%)	3.2	4.5	1.3
Net margin (%)	0.5	1.3	0.9

REVENUE

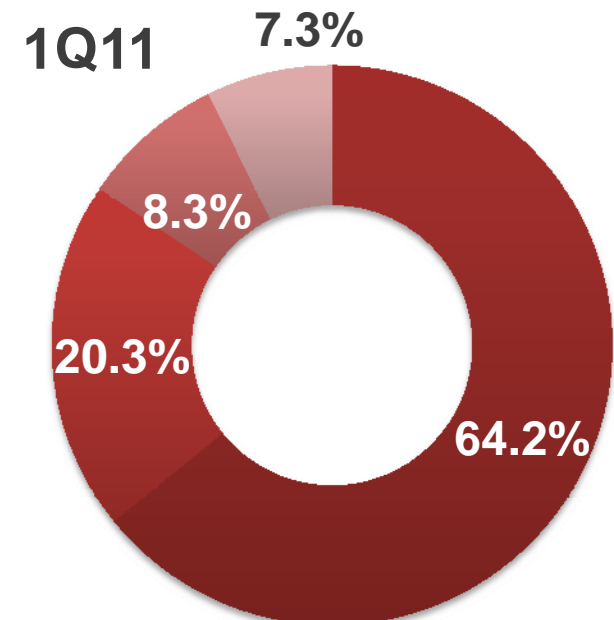
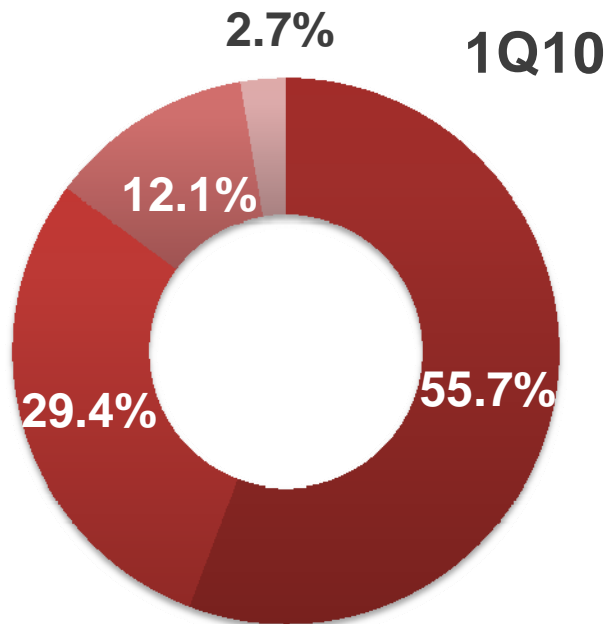


Revenue in 1Q11 increased 16.2 % to Rp 268.2 billion

- ➔ Operation Support increased 33.7% to Rp 172.1 billion
- ➔ Offshore dropped 19.9% to Rp 54.4 billion,
- ➔ Inspection decreased 20.8% to Rp 22.2 billion
- ➔ Other Services increased sharply to Rp 19.5 billion

REVENUE BREAKDOWN

Year end 31 Dec	1Q10	1Q11	Change (%)
Operation support	128.7	172.1	33.7
Offshore	68.0	54.4	(19.9)
Inspection	28.0	22.2	(20.8)
Others	6.2	19.5	214.1



GROSS PROFIT

	1Q10	1Q11
Gross profit (Rp billion)		
Operation support	10.1	17.8
Offshore	3.3	3.6
Inspection	7.8	7.7
Others	1.8	2.1
Total	22.9	31.2
Gross profit (%)		
Operation support	43.9	57.1
Offshore	14.2	11.6
Inspection	34.1	24.6
Others	7.8	6.7
Gross margin (%)		
Operation support	7.8	10.4
Offshore	4.8	6.6
Inspection	27.9	34.7
Others	28.8	10.8

➔ **Gross profit increased significantly by 36.4% yoy to Rp 31.2 billion due to higher revenue mainly from Operation Support and Others divisions**

➔ **Gross margin also improved to 11.6% from 9.9% in 1Q10 due to better margins from Operation Support, Offshore and Inspection division.**

OPERATION & NET PROFIT

- ➔ Despite the operating expenses was increased 23.3% yoy to Rp 19.1 billion in 1Q11...
- ➔ ... the operation profit still increased significantly by 63.8% yoy to Rp 12.1 billion, as the increase of Op. expenses is still lower than the increase in gross profit,
- ➔ Therefore, the operating margin also improved to 4.5% in 1Q11 compared to 3.2% in last year.
- ➔ The net profit also significantly increased 225% of Rp 3.6 billion in 1Q11 compare to Rp 1.1 billion in 1Q10 while the net margin also improved to 1.3% from only 0.5% in 1Q10.
- ➔ Moreover, the EBITDA coverage ratio improved to 3.6x in 1Q11 from 3.2x in 1Q10.

BALANCE SHEET

- ➔ Total assets increased 22.3 % yoy to Rp 684.6 billion in 1Q11 compared to Rp 559.7 billion in 1Q10 due to increase in fixed assets.
- ➔ Balance sheet still remains healthy, since its net gearing ratio was only 81.9%
- ➔ Moreover, ROA and ROE also improved to 2.1% and 6.6% respectively in 1Q11.

Year end	1Q10	1Q11	Change
31-Dec	Rp billion	Rp billion	(%)
Assets	559.7	684.6	22.3
Liabilities	347.9	467.2	34.3
Equities	211.9	217.4	2.6
Net debt (cash)	126.8	178.1	40.4
ROA (%)	0.8	2.1	1.3
ROE (%)	2.1	6.6	4.5

CONTRACT UPDATE

- **The company booked new contract of Rp 500 bln as of May 2011.**
 - **Rp 38.5 billion contract of fleet management for PSC in East Kalimantan**
 - **Rp 117.9 billion contract of operating support services for PSC in East Java**
 - **Rp 34.0 billion contract of inspection services for PSC in East Kalimantan**
 - **Rp 60.5 billion contract of dredging services for PSC in East Kalimantan**
- **It excluded a US\$ 97.8 million onhand contract for provisioning MOPU to PSC in East Java which will ended in 2017.**
- **Therefore company has secured on hand contract of Rp 1,191.6 bln as of May 2011.**

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2011 OPPORTUNITIES

Strong demand from oil and gas sector in 2011 to keep the prices remain high

- ➔ World oil prices has reached above \$100/barrel, thus the exploration and production activity in oil and gas industry is expected to recover and the demand for oil and gas support services is expected to increase
- ➔ The conflict in Middle East will maintain the oil price remain high
- ➔ The Oil and Gas industry allocate capital expenditure of US\$ 18.9 billion in 2011, a 42.9% increase from US\$ 10.79 billion in 2010



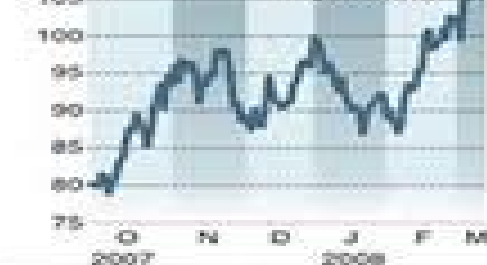
Oil prices surge

Crude oil prices for April delivery rose to \$111 Thursday on the New York Mercantile Exchange, setting at a record \$110.33.

NYMEX light sweet crude

\$110 per barrel

March 13 \$110.33



SOURCE: Department of Energy

AP

OUR LONG TERM STRATEGIES

- ➔ Continue to develop our oil and gas blocks, the South West Bukit Barisan in Sumatra which currently has completed 2D seismic activity.
- ➔ Increase cooperation with new partners, Origin Energy and Tata Power, in geothermal energy development project in Sorik Marapi
- ➔ Developing mini-hydro power plant in West Sumatra
- ➔ Optimizing partnerships with leading international companies both new and existing partnership such as Enermech, Dowtech, DNV dan Rina
- ➔ Develop its business to leasing offshore facilities, acquiring Mobile Offshore Production Unit (MOPU) from our partner
- ➔ Start to develop our business to EPCI (Engineering Procurement Construction and Installation) contracts
- ➔ Expand the Inspection and Operation Support Services to other industry such as fabrication, shipyard, etc

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THANK YOU

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Notes

This document and verbal discussion contains forward-looking statements, concerning, among other things, RUIS' prospects, expected revenues, expenses and profits, developments and business strategies for its operations all of which are subject to certain risks, uncertainties and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "expect," "estimate," "project," "believe," "achievable" and similar terms and phrases. These statements are based on certain assumptions and analyses made by RUIS in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. Such statements are subject to general economic and business conditions, conditions in the oil and gas industry, weather conditions that affect conditions in the oil and gas industry, the business opportunities that may be presented to and pursued by RUIS, changes in law or regulations and other factors, many of which are beyond the control of RUIS. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expected, estimated or projected.



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THANK YOU

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